

## **TAFE's free of cost tractor rental platform – 'JFarm Services' launched in Odisha by Chief Minister - Shri. Naveen Patnaik**

- TAFE's CSR initiative to support small and marginal farmers
- Farmer-to-Farmer model (F2F) - Farmers can offer all brands of tractors and implements on rent
- Aids rural entrepreneurship and generates additional revenue for farmers

**November 14, 2018 | Bhubaneswar, Odisha: TAFE's 'JFarm Services'** is a unique effort and a CSR initiative inline to TAFE's vision of **Cultivating The World** to enrich the lives of farmers across India. This initiative has been launched in Odisha jointly with the Department of Agriculture and Farmers' Empowerment, Government of Odisha, in the presence of Shri. Naveen Patnaik, the Honorable Chief Minister of Odisha. JFarmServices facilitates the hiring of tractors and modern farm machinery to farmers free of cost.

Agriculture in Odisha is the mainstay of majority of the population and thus, holds the key to socio-economic development of the State. About 91.8%\* of the landholdings by area in Odisha are with small and marginal farmers who have limited or no access to agriculture mechanization. **JFarm Services** aims to increase easy access to farm mechanization solutions through rental of tractors and farm equipment for these small and marginal farmers, provide localized weather forecast, latest *mandi* prices, agri-news alerts and advisory. JFarm Services proposes to launch its services across all cities and districts in Odisha.

The **JFarm Services App** will connect tractor owners and Custom Hiring Centres (CHCs) operated by tractors and equipment owners directly to farmers seeking farm mechanization solutions, thereby facilitating a fair and transparent rental process while focusing on quality, dependability and timely delivery. **JFarm Services offers the farmers and renters a wide range of prospects for hiring and renting of farm equipment and connects them directly to negotiate and fulfill their respective requirement.** With this pioneering platform, TAFE brings the benefits of the technology-enabled sharing economy to boost the income of the farmers.



**Ms. Mallika Srinivasan, Chairman & CEO - TAFE**, said: “India is a land of small farms. A majority of our farmers, almost 85% of them, have no access to farm mechanization which has the potential to improve their yields and income. JFarm Services is a CSR initiative that allows both farmers offering their tractors and farm equipment on rent, and smaller farmers seeking this service benefit directly from the JFarm Services app. It is our aim to touch the lives of millions of farmers across the country as we progress towards the Prime Minister’s vision of doubling farm income by 2022.”

Farmers can hire tractors and equipment via the **JFarm Services Android App** or by contacting the **toll-free helpline 1800-4-200-100 / 1800-208-4242**. The App can be used on low-cost Android phones and is designed to run on very little data. The JFarm Services App is a stellar example of the Digital India initiative, tailored to benefit the Indian agricultural landscape. This service by TAFE will foster digital empowerment of Indian farmers while creating a breed of new rural entrepreneurs and significant job opportunities.

**Mr. T R Kesavan, President & COO, Product Strategy & Corporate Relations - TAFE**, said: “TAFE through JFarm Services has collaborated with the Department of Agriculture and Farmers’ Empowerment to support the *Government of Odisha* in making farm mechanization available to small and marginal farmers through the shared economy model, to create sustainable agricultural productivity and growth for the state.”

With an initial pilot roll-out covering large states like Rajasthan, Madhya Pradesh, Uttar Pradesh, Gujarat and Bihar, JFarm Services has directly benefitted and impacted around 65,000 users resulting in about 125,000 orders, adding up to about 300,000 hours in hired farm machinery usage.

**About JFarm and JFarm Services:** [JFarmServices.in](http://JFarmServices.in)

TAFE established JFarm India in Chennai, Tamil Nadu in 1964 with an objective of empowering farmers with advanced farm technologies to increase farm productivity and meet India’s growing food demands. Over the years, JFarm focuses on sustainable agriculture, adapting existing technologies in farming for local farming conditions and sharing this knowledge with farmers.



JFarm Services is an initiative by TAFE to increase easy access to farm mechanization solutions through rental of tractors and farm equipment for small and large farms, localized weather forecast, latest *mandi* prices, agri-news alerts and advisory.

Small and marginal farmers, who hold about 85% of the land holdings in India may not be able to afford ownership of tractors or implements. JFarm Services bridges this gap by connecting these farmers with tractor and equipment owners through its Farmer-2-Farmer platform. Farmers can explore and book nearby equipment through:

**JFarm Services Android App OR Toll-free helpline: 1800-4-200-100/ 1800-208-4242**

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With the creation of this platform comprising farm machinery owners and users, JFarm Services has impacted the lives of about 65,000 farmers across 5 states in India since its inception in 2017.

Currently, JFarm Services (JFS) operates in Rajasthan, Gujarat, Madhya Pradesh (MP), Uttar Pradesh (UP) and Bihar, besides Odisha - making farm mechanization viable and affordable to all.

**About TAFE:** [tafe.com](http://tafe.com)

The world's third largest tractor manufacturer and second largest in India by volumes with an annual sale of over 150,000 tractors; TAFE is one of the leading exporters of tractors from India with a turnover in excess of INR 93 billion. TAFE manufactures a range of tractors in both the air-cooled and water-cooled platforms and markets them under its four iconic brands - Massey Ferguson, TAFE, Eicher, and the recently acquired Serbian tractor and agricultural equipment brand - IndustrijaMašinskiTraktora (IMT). Acclaimed for its quality and dependability, TAFE's products and services are present in over 100 countries across the world, including developed countries in Europe and the Americas.



TAFE's adaptive agriculture research centre JFarm has developed a model of integrated farm practices suitable for small to large farms resulting in enhanced productivity. It follows a balanced approach to nutrient management with emphasis on low cost in-farm input creation, supported by mechanization, tested soil and water management practices, appropriate crop and seed selection, advanced crop production and protection technologies to make farming more sustainable and profitable.

Besides tractors and farm machinery, TAFE manufactures Diesel engines, silent gensets, agro engines, batteries, hydraulic pumps and cylinders, gears and transmission components, and has business interest in vehicle franchises and plantations. TAFE is committed to the Total Quality Movement (TQM). In the recent past various manufacturing plants of TAFE have garnered numerous 'TPM Excellence Awards' from the Japan Institute of Plant Maintenance (JIPM), as well as a number of other regional awards for TPM excellence. TAFE became the first Indian tractor manufacturer to win the Frost & Sullivan Global Manufacturing Leadership Award in 2018, being recognized with the 'Enterprise Integration and Technology Leadership Award' and two 'Supply Chain Leadership Awards'. In recognition of its outstanding contribution to engineering exports, TAFE has been named the 'Star Performer – Large Enterprise (Agricultural Tractors)' at the 40<sup>th</sup> Engineering Exports Promotion Council of India – Southern Region Awards (2015-16), for the 21<sup>st</sup> time in a row. TAFE has also been conferred the 'Regional Contributor Award' for quality supplies from Toyota Motor Company, Japan, and the 'Manufacturing Supply Chain Operational Excellence - Automobiles Award' at the second Asia Manufacturing Supply Chain Summit for its supply chain transformation in 2013. TAFE's tractor plants are certified under ISO 9001 for efficient quality management systems and under ISO 14001 for environment friendly operations.

